



YOUR STAFFING SOLUTIONS PARTNER

Sales Representative

Are you looking for your next career opportunity in sales? If you answered yes, we may have the position for you...

Do you enjoy...

- ✓ Providing continuous and quality customer service
- ✓ Selling products or services, marketing strategy and tactics, product demonstrations, sales techniques, and sales control systems
- ✓ Speaking, listening, persuading, and negotiating with current and potential customers
- ✓ Establishing and maintaining interpersonal and business relationships
- ✓ Helping customers with general enquires, product information, and locations of products
- ✓ Meeting or exceeding your sales targets
- ✓ Assisting current and potential customers in person, over phone, or by email
- ✓ Working toward the ultimate goal of successfully satisfying a customer's request; having them leave informed, and to return again as a repeat customer
- ✓ Investigating and resolving any customer complaints
- ✓ Providing internal support to other staff members in order to ensure customers receive the maximum value of your service

Do you have...

- ✓ Experience working in the customer service industry
- ✓ Proven track record of sales success
- ✓ The motivation to succeed and achieve daily, weekly, and monthly departmental goals
- ✓ Ability to effectively communicate with diverse customers, both written and verbally
- ✓ Strong listening skills and a desire to satisfy customer needs
- ✓ Strong service orientation; always looking for ways to help customers and customize service to their wants and objectives
- ✓ Ability to reason with customers and understand their personalities, and to adjust your customer service approach accordingly to best suit the customer

If this describes you, what are you waiting for? Apply today!

Please send your resume to jenniferadams@strictlystaffing.ca or kaylarafuse@strictlystaffing.ca we can't wait to meet you!